## Your Solution in Mounting Products Solar • H<sub>2</sub>O • Conduit • HVAC • Custom









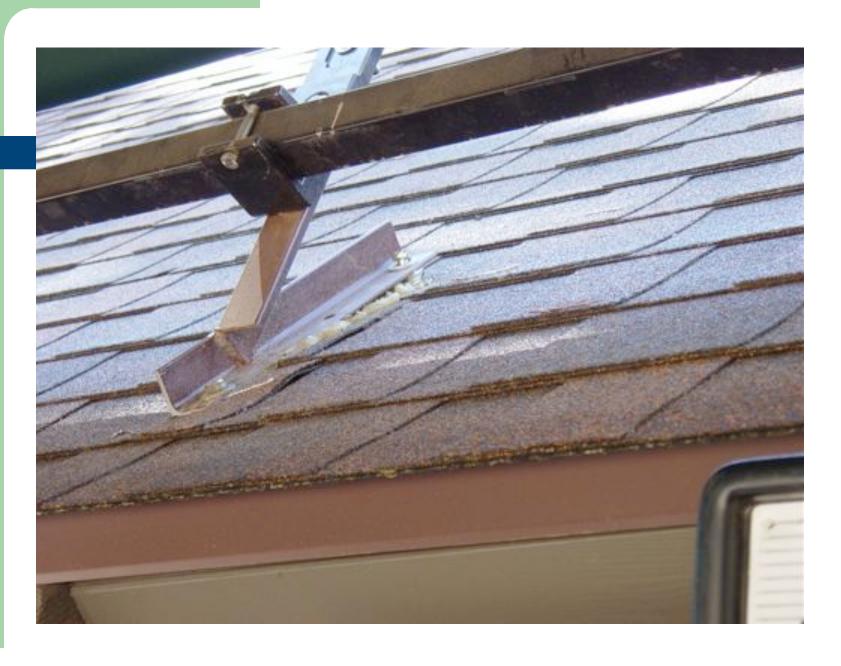




### **Key Thought & Common Questions**

- We are all "Solar Installers" but when we step onto a roof with a drill and pull the trigger we become "Roofers" and we have to think like one!
- Wouldn't put a skylight or vent jack in without complete waterproof flashing
- How would a roofer approach mounting and affixing PV or Solar thermal panels to a customers roof?
- What is the "CODE" for a mount?

### Oops!







"Instructions from roof manufacturers, guidelines and standards in the roofing industry, accepted best practices and building codes all require the use of flashed penetrations."

"...80% of all construction related litigation stems from water intrusion."

~ Rob Hernandez
(Jim Whitten Roof Consultants)

### Other Common Mounting Methods



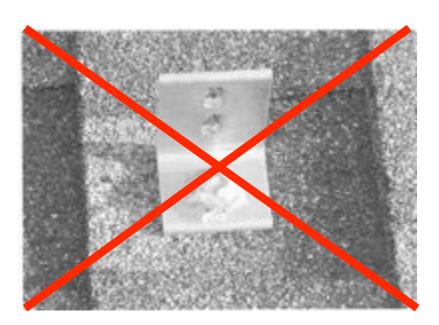






### Other Common Mounting Methods









### ...Common Mounting Methods







Leaks and corrosion found at point of penetration

Your Solution in Mounting Products
Solar • H<sub>2</sub>O • Conduit • HVAC • Custom
Wheel of Accountability



### Code Compliance

**UBC & IBC** – flashing required at all roof openings

NRCA: "Best Practices" – no exposed fasteners

**ARMA**: must follow manufactures specs

**SMACNA**: galvanized – not for use on roofs exceeding 15 year lifespan

Roofing Manufacturer: must follow specs to maintain roof warranty

## Quick Mount PV Your Solution in Mounting Products Solar · H<sub>2</sub>O · Conduit · HVAC · Custom

### The ALL-IN-ONE

Waterproof Flashing & Mount For Engineers, & Installers who DEMAND:

NRCA'S Standards & Best Practices
Code Compliance
50 Year Lifespan
Labor Savings
No Roof Cutting
Works with all Racks





www.quickmountpv.com

### INSTALLATION INSTRUCTIONS

### Quick Mount PV°

(925) 687-6686 www.quickmountpv.com

#### TOOLS NEEDED

Measuring tape, roofer's flat bar, chalk line, stud finder, caulking gun with roofing sealant, drill with 14" long bit, drill with 14" deep socket.

#### 1. LOCATE RAFTER

Using horizontal and vertical chalk lines to align hole for placement of each Quick Mount

#### 2. DRILL PILOT HOLE

Using drill with '4" long bit, drill pilot hole through roof and rafter, taking care to drill square to the roof.





5. SLIDE QUICK MOUNT INTO PLACE

Lift comp tile and slide Quick Mount into place.







#### 6. SET HANGER BOLT, SEALING WASHER & NUT

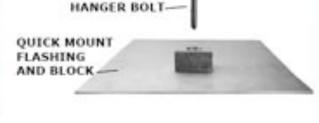
Using drill with ½" deep deep socket, set sealing washer with rubber side down, then nut, and tighten into place.



3. LIFT TILE

Lift composition roof tile with roofers flat bar, just above placement of Quick Mount.

#### SEAL HOLE Using caulking gun with roofing sealant, squeeze a dab of roofing sealant into hole.





7. ADD RUBBER GASKET

Push black gasket into place flush with top of Quick Mount block.





#### 8. SECURE RACK INTO PLACE, WITH FLAT WASHER & NUT

Using drill with ½" deep socket, set up rack over bolt, with flat washer, then nut, and tighten into place.

PATENT PENDING

60-2009 [Installines.]



### One Minute Installation!!!



1. Lift composite tile and clear nails



3. Add roof sealant to pilot hole



2. Drill 1/4" pilot hole for lag bolt



4. Slide Quick Mount into place



### One Minute Installation!!!



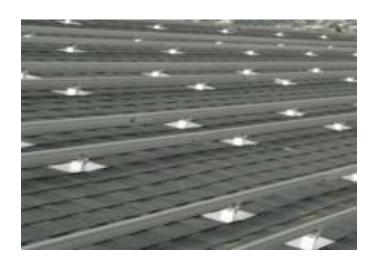
5. Drive lag bolt into rafter



7. Attached rail of choice



6. Add EPDM rubber gasket to seal block



8. Move onto the next...





Comp Mount with UniRac rail & L foot





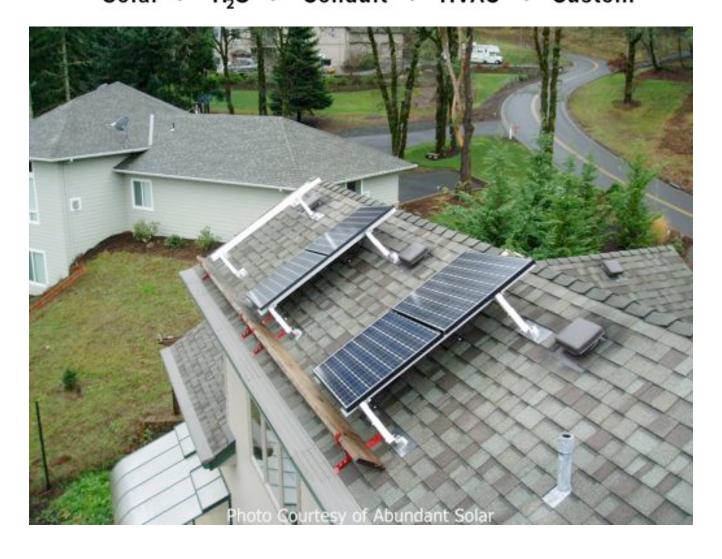
ProSolar Rail = low profile





Save time & money: cuts down on labor costs!

Your **Solution** in Mounting Products
Solar • H<sub>2</sub>O • Conduit • HVAC • Custom









Anodized Bronze Comp Mount





Anodized Bronze Comp Mount



QuickMount PV is an all-in-one waterproof flashing and mount to anchor photovoltaic racking systems to a new or existing roof. It is made in the USA of aluminum and includes stainless steel hardware. It works with all standard racks, installs seamlessly and is a better low-profile mount.



#### Lag pull-out (withdrawal) capacities (lbs) in typical lumber:

		Lag screw specifications			
2	Specific gravity	5/16" shaft" 3" thread depth	5/16" shaft" per 1" thread depth		
Douglas Fir, Larch	.50	798	266		
Douglas Fir, South Engelmann Spruce, Lodgepole Pine	.46	705	235		
(MSR 1650 f & higher)	.46 .43 .46	705 636	235		
Hern, Fir	.43		212		
Hem, Fir. (North)	.46	705	235		
Southern Pine	.55	921	307		
Spruce, Pine, Fir Spruce, Pine, Fir (E of 2 million psi and higher	.42	615	205		
grades of MSR and MEL)	.50	798	266		

Sources: Uniform Building Code; American Wood Council

Notes: 1) Thread must be embedded in a rafter or other structural roof member.

<sup>2)</sup> Pull-out values incorporate a 1.6 safety factor recommended by the American Wood Council.

<sup>3)</sup> See UBC for required edge distances.

<sup>&</sup>quot;Use flat washers with lag srews.







18x18
Quick Mount
For
Shake Roofs!





- The Only Mount Designed Specifically for Shake Roofs!

Quick and Easy Install

# Your Solution in Mounting Products Solar • H<sub>2</sub>O • Conduit • HVAC • Custom





### **TILE MOUNTS**



**Curved Tile Mount** 



**Flat Concrete Tile Mount** 

### Things to consider before installing on tile roof:

- What is the best way to attach to the roof?
- rafters, plywood, blocks between rafters
- What is under the tiles?
- plywood, OSB, skip sheeting, felt paper
- Condition of subroof
- Wind & Load Calculations

INSTALLER MUST DO THEIR RESEARCH!



### **Making a Secure Connection**





Lag bolts into the deck must go into **plywood** thicker than 1/2" 1/2 OSB calls for toggler bolts or putting in blocks for lags

#### FLAT TILE "RAFTERLESS" MOUNTING INSTRUCTIONS



Remove Tile at location of Mount. Measure up 6 5/8" to center of mount. Mark paper, then measure 5 1/2" from exposed edge of adjoining right tile to center of mount, and mark paper.



to mark the drilling of the 4 each 1/4" paper really well. holes. Use a screw driver to break out. the sealed portion





Apply peal and stick flashing over mount and up and under paper \*



With wedge still in place on the leading edge of tiles above, lift left side tile and set aluminum flashing into place.



Insert post through flashing and secure to base threads.

You are now ready for the rack of your choice. Follow all of the directions of the rack manufacturer as well as the

All roofing manufactures written instructions must also be followed by anyone modifying a roof system. Please consult the roof manufacturers specs and instructions prior to touching the



Apply a bead of sealant to post flashing connection



Apply rail of choice

\* Make sure the Peel and stick is firmly adhered and that all air bubbles are pushed out.

module manufactures.

info@quickmountpy.com

For Questions Call 925-687-6686

www.guickmountpy.com

#### FLAT TILE "RAFTERLESS" MOUNTING INSTRUCTIONS



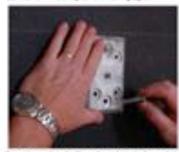
Remove Tile at location of Mount. Mark paper, then measure 5 1/2" from tom holes. exposed edge of adjoining right tile to center of mount, and mark paper.



Use the Mounting Base as a template Measure up 6 5/8" to center of mount. to mark the drilling of the top and bot-



Remove Plate, drill 3/4" hole through deck. Insert toggler bolts per Toggles Instructions.



Insert macine bolt under plate in hex slot. Press peel and stick firmly around. so threads point upward. Place mount over toggles and secure with 2 ea 5/16" x 1 1/2" mach boits into toggles.



base and paper. \*



With wedge still in place on the leading edge of tiles above, lift left side tile. and set aluminum flashing into place.



Insert post through flashing and secure to base threads.

For Questions Call 925-687-6686

flashing connection



Apply a bead of sealant to post -

www.quickmountpy.com.

You are now ready for the rack of your choice. Follow all of the directions of the rack manufacturer as well as the module manufactures.

All roofing manufactures written instructions must also be followed by anyone modifying a roof system. Please consult the roof manufacturers specs and instructions prior to touching the

\* Make sure the Peel and stick is firmly adhered and that all air bubbles are pushed out.

info@quickmountay.com

### **CURVED TILE MOUNTING INSTRUCTIONS** RAFTER INSTALLATION



Select location of Mount



Remove Tile at Location of Mount Installation. Locate center of rafter and mark with a sharpe pen



Use a straight edge and measure up 6 5/8" from bottom of tiles to center of the post, over the center of rafter.



Remove protective paper from bottom of post base and place onto centermarks.



Drill 1/4" pilot holes for 2 each lag bolts. Drive lags into holes until se-



Remove post from plate, instal "peel and stick flashing" over plate with stud protruding through hole



Re-instal post onto stud. Make sure peel and stick slides under existing building paper



Place Aluminum Flashing into postion 
Instal sealant around cone to post over post and bend to the contour of tiles





### **TILE MOUNTS**



**Curved Tile Mount** 



**Flat Concrete Tile Mount** 

### **CONDUIT MOUNT**



The Conduit Mount kills three birds with one stone

It handles the code required structural attachment at 10'-0" O.C.

It handles the waterproofing of the penatration

It lifts the conduit off the roof to allow airflow around the conduit relieving the direct heat conduction build up from contact with the roof.

www.quickmountpv.com



### **Accessories**



Height extensions are available in 2 1/2", 3 1/4", and 4". These are normally used with Pro Solar or Uni-Strut Rails



Stainless Steel Hanger Bolts come with each unit in a 6" length. Optional hardware is available in; 8", 10", and 12" lengths to accommodate the variety of insulations found on a typical roof.

The Roofers Bar simplifies the installation



# Your Solution in Mounting Products Solar • H<sub>2</sub>O • Conduit • HVAC • Custom





Height Extensions available in: 2 1/2", 3 1/4", & 4"

#### CODE COMPLIANCE AND INDUSTRY ACCEPTANCE COMPARISON

Building Authority / Quality	Quick Mount PV	Uni-Rac L-Foot Over Comp No Flashing	Uni-Rac 2 piece alum w/ Alum Flashing	Uni-Rac 1 piece Galv w/ Galv Oatey Flashing	Pro-Solar tile track over comp No Flashing	Pro-Solar Fast Jack w/ Alum Flashing	Pro-Solar Fast Jack w/ Oatey Flashing	TTI Flat Jack
Meets UBC Uniform Building Code - Structural	YES	NO	YES	YES	NO	YES	YES	NO:
Meets UBC Uniform Building Code - Flashing	YES	NO	YES	NO	NO	YES	NO	NO
Meets (BC International Building Code - Structural	YES	NO	YES	YES	NO	YES	YES	NO.
Meets IBC International Building Code - Flashing	YES	NO	YES	NO	NO.	YES	NO	NO:
Meets IRC International Residential Code	YES	NO	YES	YES	NO .	YES	YES	NO:
Meets "Best Practices" Guidelines of NRCA	YES	NO	YES	YES	NO.	YES	YES	NO:
Meets Specifications of ARMA manual	YES	NO	YES	YES	NO	YES	YES	NO.
Meets flashing specs of SMACNA	YES	NO	YES	YES	NO	YES	YES	NO.
Lifespan in years	50		25	15	250	15	15	15
Maintains Valid Roofing Warranty	YES	NO	YES.	NO *	NO.	YES*	NO.*	NO:
Easily Retrofitable	YES	YES	NO:	NO	YES	NO	NO	YES
Made in USA	YES	YES	YES	YES	YES	YES	YES	NO
All Fasteners Stainless Steel	YES	NO	NO.	NO	YES	YES	YES	NO:
All hardware and flashing included	YES	NO	NO	NO	NO	NO	NO	NO
					3.77			

<sup>\*2</sup> Only Maintains warranty if flashing is set to roof with ASTM D4586 roofing cement, and cut shingles around flashing is set to flashing with ASTM D4586 roofing cement. (Per ARMA)

<sup>\*3</sup> Galvanized Flashings Not for use on roofs with lifspan greater than 15 Years. (Per SMACNA)



#### Retail Comparison of Mounts - Installation on an existing composition roof

based on 12 or 18 pack purchase

Product	Quick Mount PV	Unites	UnRac	Pro Solar – Fant Jack	TTI - Flat Jack
	Aluminum	Aluminum	Calvanized Steel	Aluminum	Galvanized Steel
cost of product	\$21.00	\$10.50	\$15.00	56.50	\$15.00
Additional cost of Flashing	\$0.00	\$14.66	56.29	56.75	\$0.00
Additional cost of bolt	10.00	50.00	50.00	50.00	\$1.50
Total material cost	\$21.00	\$25.14	121.29	313.25	\$16,50
materials	All Aluminum with stainless hardware	2-pc. Aluminum Mount and Smaller Aluminum flashing v Zinc Lags	h-pc. Zinc placed Steel expent and smaller Galvanized Steel Rashing	Aluminum Stand Off w/ Calvanized Octoy Flushin	thin Calvaniped Steel Flashing with Aluminu and Stainless Steel mount
need to purchase	Included	Flashing	Fleshing	Fleshing	Lag foit
installation time (app.)	1 Minute	15 minutes	30 minutes	15 minutes	8 minutes
Cost of Labor at \$65.00 per hour	\$1.08	\$16.25	\$32.50	\$16.25	58.64
Total cost installed materi and labor	\$22.08	\$41.41	353.79	529.50	325.14
Expected Lifespan	50 years	25 years	15 years	15 years	15 years
Cost per year	\$0.44	\$1.66	\$3.59	\$1.97	\$1.68

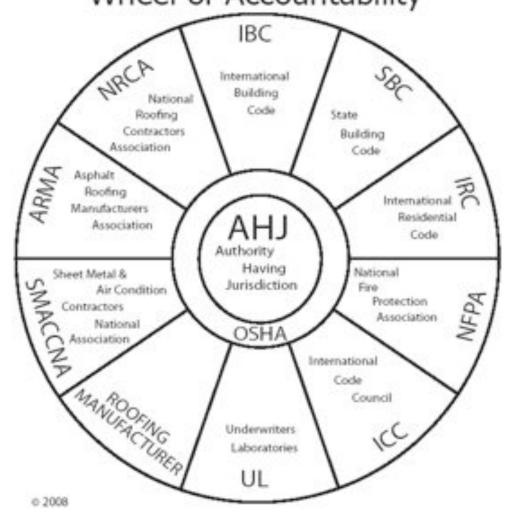
Additional discount may be taken when purchased in pallet quantity

### Recap...

- Waterproofing roof penetrations is one of the most important aspects of installations but it is often given little attention.
- Following the proper code compliance can protect roof warranties and installer's liability.
- "Wheel of Accountability" good place to start

"In a competitive bid situation, Quick Mount PV is a integral part of our value added proposition" - Phillipe Hartley (Phat Solar)

Your Solution in Mounting Products
Solar • H<sub>2</sub>O • Conduit • HVAC • Custom
Wheel of Accountability



## Your Solution in Mounting Products Solar • H<sub>2</sub>O • Conduit • HVAC • Custom













### THANK YOU!

More info, specs/instructions, pictures, and <u>videos</u> at: www.quickmountpv.com



Johan Alfsen

(925) 687-6686

johan@quickmountpv.com